

## Radio Promotion

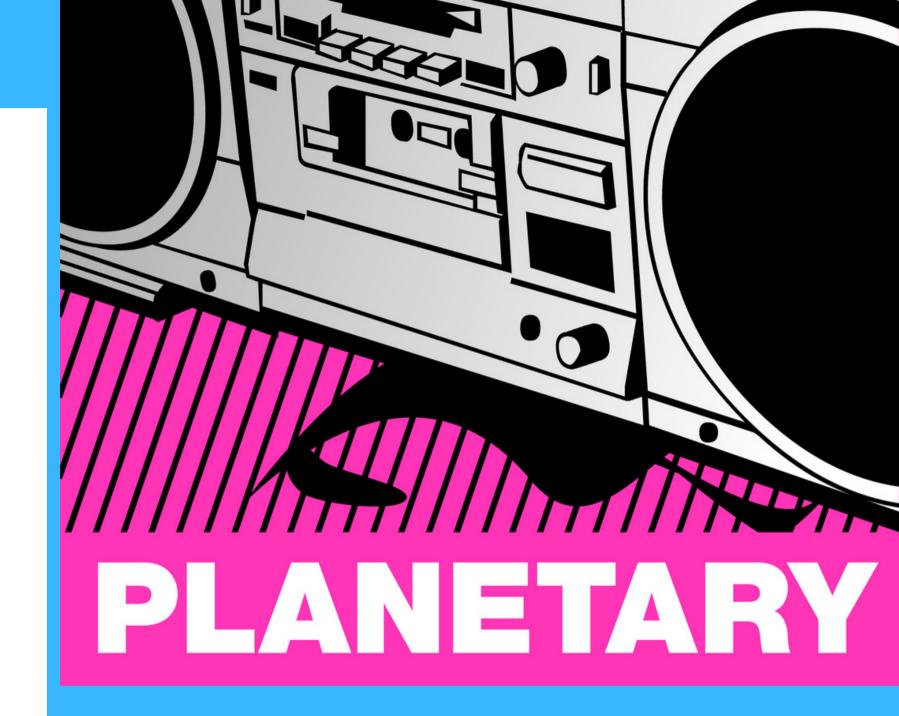
A Case Study



### What We Do

#### **Pushing Records Since '96**

Since 1996, Planetary Group has specialized in helping bands and musicians get radio airplay around the country. Depending on your goals, we develop tailored radio campaigns with either national or regional focus, targeting the most appropriate outlets for your release. We solicit these stations for airplay and feedback in addition to setting up radio interviews in your touring markets wherever possible.





# What Actually Goes Into A Radio Campaign?



- We track 300+ stations across North America.
- Our 5-person radio team tracks with these stations weekly to gather airplay information and feedback.
- Every week, we send you an in-depth report that shows exactly where you are getting airplay and any comments we've received from stations about your music.
- Our reputation precedes the records we send out, legitimizing the music before it has even been listened to.

### **Breaking Ground**

Planetary has introduced quite a few artists to the U.S.

- Katy Perry:

   1st Radio Campaign
   (One Of The Boys)
- <u>BTS</u>:
  1st U.S. Radio Campaign
  (You Never Walk Alone)
- Ray LaMontagne:

   1st Radio Campaign
   (Till The Sun Turns Black)
- Flight Facilities:

  1st U.S. Radio Campaign
  (Singles Compilation)









## We Break Records Across Genres

## Snotty Nose Rez Kids: Born Deadly (Self-Released) #1 Most Added Hip Hop 25 Top-30 Chart and Hip-Hop Chart Placements



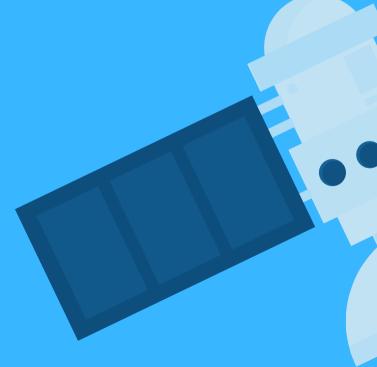
Kennedy One:

Metropolis
(Self-Released)
#14 NACC Electronic
#3 Most Added Electronic

Art d'Ecco:
In Standard Definition
(Paper Bag Records)
#11 NACC Top 200 / #12 NACC Next
#7 Most Added / #13 Spinitron
#7 !earshot



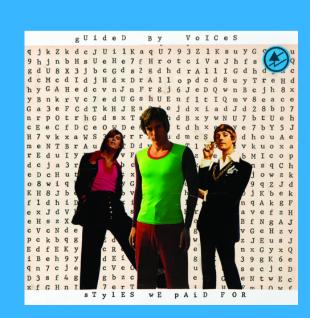




## Keeping Legacy Artists Current

Planetary Helps Famed Artists
Maintain Relevancy With Younger
Generations







#### Juliana Hatfield:

Blood
(American Laundromat)
#5 NAAC Top 200
#11 NACC NEXT
#13 NACC Non-Comm
#15 Spinitron Top 50
#1 Most Added

Guided By Voices:
Styles We Paid For
(GBV Inc.)
#5 NACC Top 200
#1 Most Added

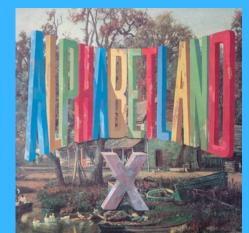
They Might Be Giants:

Book
(Idlewild)

#1 SubModern Tracks Chart
#1 SubModern Albums Chart

### **More Legacy** Act Highlights







#### X: Alphabetland (Fat Possum Records)

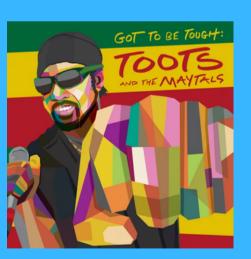
**#4 NACC Top 200 #12 NACC Next Chart / #5 Most Added #31 Spinitron** 



#### The Psychedelic Furs:

Made of Rain (Cooking Vinyl)

#4 NACC Top 200 / #3 Most Added #3 NACC Next / #13 NACC Non-Comm **#18 Spinitron / #80 NACC Top 200 #3 NACC Singles / #1 Most Added Single #23 Most Added** 



#### **Toots & The Maytals:** Got To Be Tough (Trojan Jamaica/BMG)

#3 NACC Top 200 / #1 NACC World **#1 NACC Non-Comm / #5 NACC R&B #7 NACC Canada / #9 !earshot National Top 50** #2 !earshot International / #7 Most Added **#1 Most Added World** 

#### **Current Highlights**

## Arlo Parks: Collapsed In Sunbeams (Transgressive/PIAS)

#1 NACC Top 200 For 11 Consecutive Weeks
#1 NACC Next / #1 Most Added
#1 NACC Non-Comm / #1 NACC Canadian Chart
#1 Spinitron Top 50 / #1 !earshot National Top 50



## **Eels: Earth To Dora**(E Works/PIAS)

#2 NACC Top 200

**#2 NACC Next / #1 Most Added / #10 Spinitron #11 NACC Non-Comm / #17 NACC Singles** 





## The Weather Station: Ignorance (Fat Possum Records)

**#3 NACC Top 200** 

#5 NACC Next / #1 NACC Canadian Chart

#5 Spinitron #1 !earshot / #4 NACC Non-Comm

#17 NACC Folk



## Soccer Mommy: color theory (Loma Vista/Concord)

#1 NACC Top 200
#1 NACC Next / #3 NACC Non-Comm
#4 NACC Canadian Chart / #1 Spinitron Top 50
#7 !earshot National Top 50

**#1 Most Added / #1 Singles Chart ("lucy")** 

#### Yard Act

- We debuted Yard Act at College, Non-Commercial, and Specialty radio with their own debut, *The Overload*!
- The album was the most-added project at NACC in its first week at radio and recorded the highest chart climb in NACC history, jumping from #196 to its peak at #6 on the NACC Top 200 Chart in one week!
- With over 2800 total spins of the album at radio, the record peaked at #5 on NACC Next, #16 at NACC Canada, #35 on the JBE Non-Comm chart, and #7 at Spinitron!

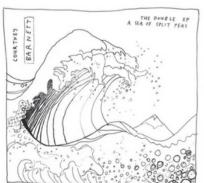


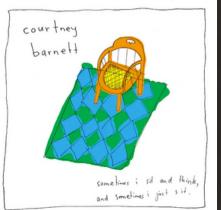
 We also booked a wide swath of session opportunities for the band, both in-person and remote at KEXP, KTBG, WNXP, and more!



### Courtney Barnett

- We introduced the Melbourne wonder to the U.S. with her first North American radio campaign.
- The Aussie has tapped Planetary to work a total of 3 of her records.
- Her latest studio album, *Tell Me How You Really Feel*, was #1 at college radio for seven weeks!



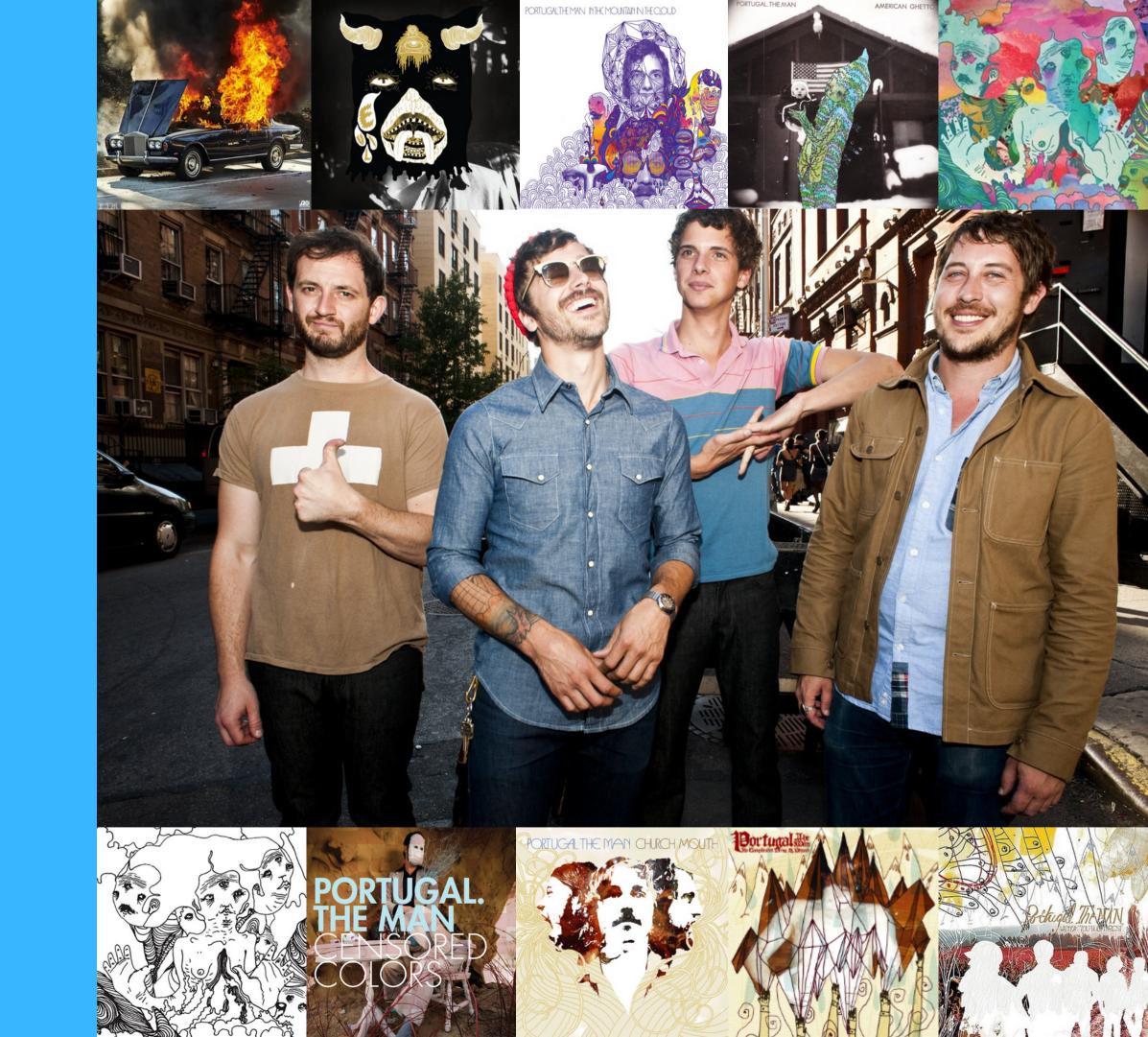






#### Portugal. The Man

- We've worked their entire discography to college radio!
- Prior to going #1 three times on the NACC Top 200 Chart (In the Mountain in the Cloud, Evil Friends, Woodstock), the group had been consistently building upon their success with college radio campaigns for every single one of their releases.
- Despite commercial success, Portugal.
   The Man understands the importance of college radio and have continued to promote each new release on the format.





#### **CHAI**

- The U.S. was blessed with CHAI's sonics for the first time when we worked their debut record, *PINK*.
- Their second album, PUNK, was the most-added record across North America in its first week at radio before peaking at #4 overall on the NACC Top 200 Chart!
- CHAI went from a group hardly known outside of their home country of Japan to an act with almost half a million Spotify monthly listeners (the majority of which coming from outside of Japan).

### <u>\$uicideboy\$</u>

- In 2020, we worked *Stop*Staring at the Shadows to college radio!
- In the record's first week, it
  was the 2nd most-added Hip
  Hop project and the #22 mostadded project overall at NACC.
- \$uicideboy\$ broke the mold of college radio and made a splash on the charts while doing it!

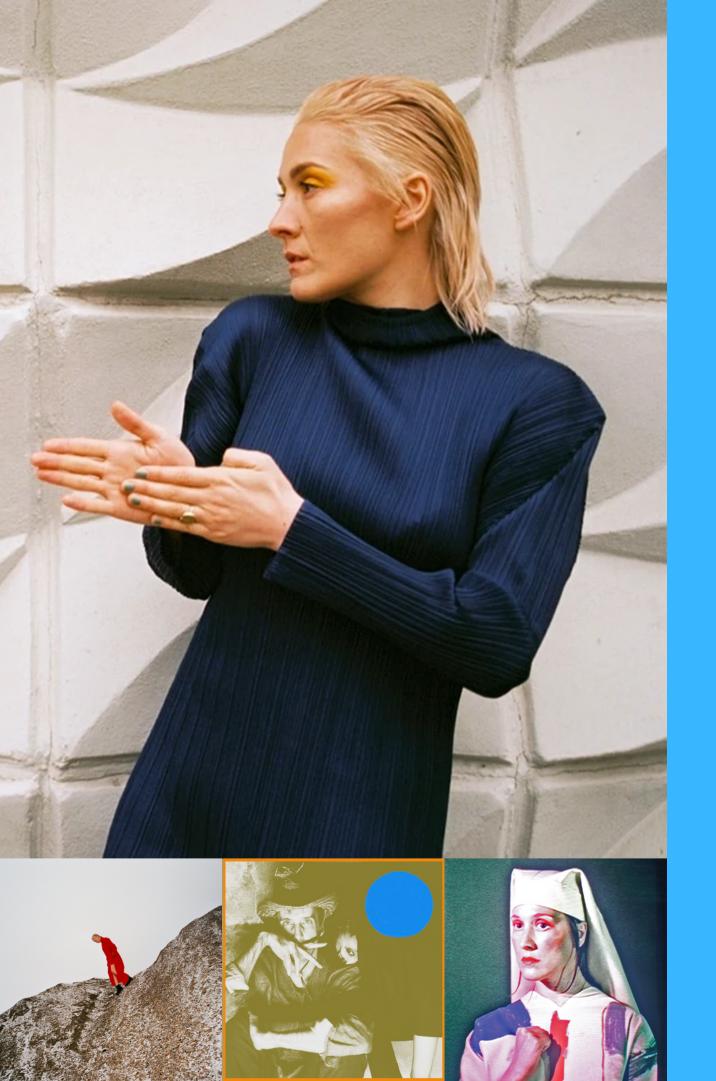


#### Zoon

- Daniel Monkman and his revolving cast of band members were virtually unknown before their first full-length record, *Bleached Wavves*.
- Our radio campaign for *Bleached Wavves* put the Anishinaabe musician on the map as a budding shoegaze force.
- The album peaked at #22 on the NACC
   Top 200 Chart, #1 on NACC's Canada
   Chart, and #1 on !Earshot's National Top
   50 Chart!







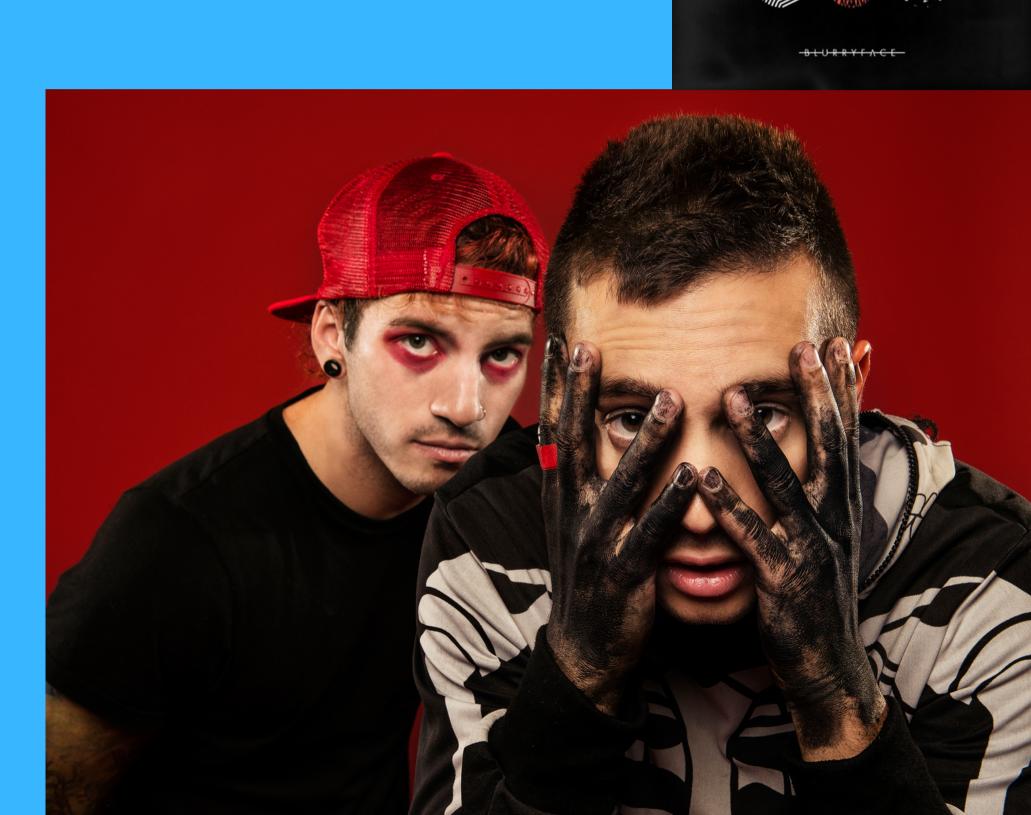
#### Cate Le Bon

- We've worked three records for Cate, including her upcoming full-length, *Pompeii*.
- In the second week of our radio campaign,
   Cate's 2019 album Reward tied as the
   highest debut EVER at the time on the
   NACC Top 200 Chart at #6!
- Reward hit the coveted #1 spot on the NACC Top 200 Chart by week five of its campaign!



#### Twenty One Pilots

- *Blurryface* made the Top-30 airplay charts for over 100 stations!
- The record put Twenty One Pilots in the upper echelon of both college and commercial radio, a rare feat.
- A great example of success at noncommercial radio leading to mainstream adoption and support from major labels.



### Sample Radio Report

### PLANETARYGROUP Clier Extra

User: Example B

reports

Report: July 23rd, 2012 College Project: Example Band 2012c

| state | city        | station  | format | tw | lw | peak | comments  |
|-------|-------------|----------|--------|----|----|------|---|
| NY    | Brooklyn    | M3 Radio | WEB    | 15 | 12 | 12   | 7/24 doing great here 7/17 up 6 spots!<br>7/10 same as last week, 18! 7/3 moving<br>up! 6/26 Debut at #27 6/19 Late Official<br>CMJ Add   |
| LA    | Baton Rouge | KLSU     | CORE   | #? | 29 | 8    | 7/24 slipped off this week 7/17 hanging there 7/10 top 20! 7/3 still doing well 6/2 down 3 spots, four straight weeks on thi station's chart 6/19 up two spots 6/12 doing really well 6/5 CMJ Add |
| LA    | Ruston      | KLPI     | COL    | М  | L  | M    | 7/23 giving it a push 7/17 getting lighter spins 6/5 getting started  |
| CO    | Denver      | KRCX     | COL    | М  | Α  | M    | 7/17 it's in medium 6/5 in rotation here  |
| CA    | Los Angeles | KXSC     | COL    | М  | М  | М    | 7/10 doing great 7/3 moderate play 6/25 just a few spins this week 6/25 just a few spins this week  |
| LA    | Thibodaux   | KNSU     | COL    | М  | L  | М    | 7/24 medium rotation 7/10 looking at lig 6/25 still in light 6/25 still in light 6/5 tryir this out in light  |
| AZ    | Tucson      | KAMP     | COL    | М  | L  | М    | 7/17 medium here 6/19 light spins agair this week 6/12 got some action this wee 6/5 in the library here   |
| CA    | Turlock     | KCSS     | COL    | М  | М  | М    | 7/17 been doing okay 7/10 medium here 6/26 light here 6/26 light here 6/4 some light spins  |
| ID    | Moscow      | KUOI     | COL    | М  | L  | M    | 7/24 mostly medium now 7/3 this is light 6/5 out for play   |
| IA    | Ames        | KURE     | COL    | М  | М  | М    | 7/17 doing pretty well here 6/18 doing pretty well this week 6/11 it's in light rotation 6/5 put this out there   |

#### More Recent Highlights

#### **Psychedelic Porn Crumpets**

SHYGA! The Sunlight Mound (What Reality? Records/Marathon) **#14 NACC Top 200 / #17 NACC NEXT #28 Spinitron Top 50 / #5 Most Added** 



#### **Pom Poko**

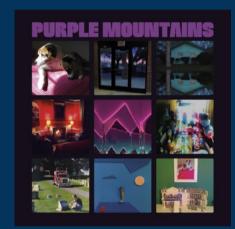
(Bella Union/PIAS) **#9 NACC Top 200 / #14 NACC NEXT #18 Spinitron Top 50 / #3 Most Added** 



#### **Purple Mountains**

**Purple Mountains** (Drag City)

#1 NACC Top 200 (2 Weeks) **#5 NACC NEXT / #4 Most Added #3 !earshot National / #2 Non-Comm #1 Spinitron** 



#### <u>Iceage</u>

Seek Shelter

#### (Mexican Summer)

**#12 NACC Top 200 / #7 NACC Canada #16 NACC NEXT / #10 !earshot National Top 50** #36 Spinitron Top 50 / #2 Most Added



#### **Tops** I Feel Alive (Musique Tops) #5 NACC Top 200 / #1 NACC Canada **#1 !earshot National / #6 NACC Next**

**#3 Most Added** 



Mailing Address

6161 Santa Monica Blvd Suite 202 Los Angeles, CA **Email Address** 

info@planetarygroup.com

**Phone Number** 

(323) 952-5050

## Contact Us

Want to build an audience?

